



**Better On Every Level**



## Scissor Lift Platform Proposal

Supplementary Information



“No other scissor lift platform performs better or lasts longer than an Edmolift. This is because our lifts have been developed and built by the industry's most experienced and skilled engineers using the best design and manufacturing methods, processes and materials. Edmolift—better on every level”.

**Est. 1964 ISO9001 Safe Contractor AAA Credit Rating Construction Line EN1570 European Declaration of Conformity ALEM Members CE Marked IOSH4 Safety Managed 3 Year Warranty 24/7 Support CITB Construction Skills F.E.M Members 5 Year Structural Guarantee BS.6440 / 2011 Part M**



**Knowledge Experience Support Advice**

# Standard Features & DESIGN BENEFITS



- Hydraulic hose break protection valves, to prevent uncontrolled platform descent
- Armoured hoses to provide hose damage protection
- Overload protection to ensure the specified maximum capacity only is lifted
- Low voltage 24v control system to prevent injury
- Water and dust resistant electrical and hydraulic systems – IP54
- Micro-processor controlled for the best reliability
- Mechanical props for safe and secure maintenance
- Chromed, honed, air tested hydraulic cylinders complete with high pressure seals
- All lifts tested to + 30% overload
- Sealed for life, maintenance free bearings
- Scissor arms constructed using steel profiles with torsion bars at points of maximum stress
- Proven designs with over 100,000 lifts in operation
- Solid steel pivot blocks, provides strength and stability





# Standard Features & DESIGN BENEFITS



All components are serviceable



# We make your INVESTMENT DECISION EASY



- **We take responsibility** for ensuring the specification is absolutely right for your requirements. We listen to what you want and recommend and specify in accordance with what you have asked for. Our experience, application and product knowledge enable us to guarantee this simple but important service provides you with peace of mind and exactly the right lift for the job.
- **Free surveys** for all clients and all locations.
- **Approved supplier status** for the majority of UK blue chip companies, building contractors, manufacturers and service sector clients has already been granted.
- **Repeat orders** are a speciality for Edmolift. Over 80% of our business is repeat business - that is a fantastic endorsement for our company and product.
- **You're in safe hands**, Edmolift has a triple A credit rating
- **Drawings for approval** will be issued prior to production including 3D models using the latest Inventor package.
- **Reliable quoted delivery times** are provided at time of quotation and then reinforced when the order is acknowledged. We understand and appreciate how important this is to our clients.
- **Not all lifts are the same.** If it doesn't say Edmolift then it isn't an Edmolift. There is a huge difference between scissor lift brands in terms of compliance, quality and service. Buyer beware.
- **You can have confidence and very high expectations** when purchasing an Edmolift. We work to exceptionally high standards and will not rest until all our clients are entirely happy with every aspect of their purchase
- **Purchasing made easy.** We carry all necessary accreditations, qualifications and insurances etc. to make your purchase as easy as possible. Pre-qualification questionnaires will be completed immediately and accurately by our experienced contract managers
- **Project managers** are assigned to each contract and will expertly manage the job to completion
- **Compliance** with all relevant standards and legislative requirements is guaranteed. Certificates are issued on completion of installation
- **Product quality** is assured. We follow, test and measure very stringent quality guidelines including pre-delivery inspections
- **A culture of excellence and continuous improvement** has been our mantra for many years and is reflected in everything we do and every lift we produce
- **Building a future** is a long term strategic goal for Edmolift. We are here now and in years to come to help you with all your scissor lift requirements, servicing, spares and repairs.

# The Unique EDMOLIFT ADVANTAGE



We are proud to provide a three year parts and labour warranty and a five year structural guarantee with all scissor lift platforms (conditions apply - UK only), the best warranty in our industry! This is underpinned by our nationwide network of service engineers and large UK spares stock holding. The reliability of our products and systems is unparalleled, but if you do need us our engineering and service team are on hand to provide immediate advice and on demand support. It is very important to note that we do not offer a time guaranteed call out service or an emergency release service. Our engineers will attend a warranty call-out as soon as we are able. As this is a disabled access lift you must engage with a competent organisation to provide an emergency service required in the event of entrapment or urgent break-down repair. All call-outs deemed by us not to be covered by our warranty terms will become chargeable.

Expert product knowledge and application know-how are assured. With a heritage dating back over 40 years and a team of surveyors and estimators each with a minimum of 10 years' dedicated experience working exclusively with scissor lift platforms the right solution for your requirement is guaranteed.

Achieving and maintaining the very highest possible level of customer satisfaction is our priority. This is reinforced by a stringent programme of continuous improvement and monitoring which is driven by our **ISO9000** accreditation. Edmolift are CCI Customer Care Award Finalists.

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RANGE OF SCISSOR LIFT  
PLATFORMS AVAILABLE PROVIDING  
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UNSURPASSED RELIABILITY AND  
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UNDERPINNED BY A  
THREE YEAR WARRANTY.

Edmolift's manufacturing and design is housed in state-of-the-art facilities using the most modern and efficient equipment, backed up by highly experienced and highly qualified engineers. Both off-the-shelf and bespoke products alike are designed and built to the most exacting standards using the finest materials and component parts. Your Edmolift has a 15-20+ years operational life expectancy and the industry's lowest cost of whole life ownership.

We measure the performance of our employees, processes and products at every opportunity to ensure we meet our goals and the goals of our clients. We want to be sure we exceed your expectations in every respect.

In these volatile business conditions we know how important it is to have suppliers with secure, dependable financial strength, suppliers you can rely on for years to come who are established and have had the foresight to invest in their future. Edmolift is a five star rated company who welcomes any financial health check. You can be assured that your scissor lift investment is in the safest hands with Edmolift.

We are an honourable organisation, approachable and ethical. We operate a strict health and safety policy with project directors trained to IOSH4 and work within stringent environmental guideline. We are also nice people to do business with!





# Site Understanding

## TERMS & CONDITIONS



THE MOST HIGHLY DEVELOPED RANGE OF SCISSOR LIFT PLATFORMS AVAILABLE PROVIDING ENGINEERING EXCELLENCE, UNSURPASSED RELIABILITY AND PERFORMANCE WHICH IS UNDERPINNED BY A THREE YEAR WARRANTY.

The vast majority of installations run smoothly and to schedule. However, on the rare occasion that this is not the case due to reasons beyond our immediate control we reserve the right to forward additional charges, of which we will endeavour to make you aware as soon as any adverse situation arises. Working in a safe environment and the promotion of high quality workmanship are essential to us and most of our clients. As a result additional costs will be charged if site conditions and preparations fall below our expectations, including road closures preventing access, or our instructions have not been followed correctly. Charges will be passed on at our standard daily rate.

Extra costs may be applied due to site inductions extending beyond the one hour allotted and costed time frame, vehicle off-loading extending beyond the allotted and costed two hour time frame, incorrectly prepared, unprepared or poorly prepared sites or site work not

completed in accordance with our drawings or agreed drawings. No power/delayed power or incorrect power supply, delays resulting from site procedures, poor or limited site access or access to point of installation, delayed work authorisation and security clearance delays. Sites considered by us to be unsafe may result in our team leaving site. Each installation is allotted a time period and if due to any of the reasons shown above the installation cannot continue uninterrupted it may not be possible for us to continue with the installation until such time as our schedule allows. This may delay or interrupt installation completion.

It is the client's responsibility to ensure the site is clear of all hazardous substances and dangerous materials prior to the arrival of our personnel and equipment on site. The client is responsible for the security and insurance of all equipment once delivered to site.

Unless otherwise stated in writing our proposal includes a maximum of three site days for two fitters and excludes dismantling of the lift, lifting and handling equipment (including gantry cranes) as well as moving the platform lift between floors or within confined spaces. If additional labour or equipment is required this will be subject to additional charges payable by our client.

We rely on the information provided to us by our client (or client's representative) to be correct. If this information is incorrect or if site conditions are unknown to us this may result in additional site time and additional charges payable by our client.

During the installation it may be necessary to get advice and guidance from the client to answer queries such as the desired location of items (control station position for example). Please ensure that an authorised person is available at all times throughout the installation to provide this information. Delays may be chargeable.

Telephone calls may be recorded for clarification and dispute resolution purposes.

Prices exclude VAT. Goods are supplied in accordance with our conditions of sale which are available on request. Our proposal is subject to a site survey.

A typical lead time is in the region of 10 - 16 working weeks from receipt of order unless otherwise stated in writing. The actual period is subject to timely receipt of the deposit payment, your approval of our drawings and, of course, our existing commitments at the time of order placement.

On receipt of your order, we will provide a drawing time estimate and likely delivery once you have approved them (and made the deposit payment). It is important to note that virtually all our lifts are tailor made or have bespoke elements, this will impact on the availability of drawings. All of our drawings contain special design work (unlike many other manufacturers who only offer a choice of standard design options), the availability of drawings will vary depending on their complexity and the availability of information. Drawings will be of products of our supply only and not the adjacent architecture. All delays will have an effect on the quoted lead times and may NOT be pro-rata.

Final confirmation of delivery/installation dates will be made via our formal Order Acknowledgement which will be issued when the drawing approval process is concluded and any due monies received.

# SERVICE AND SUPPORT



OUR THREE YEAR PRODUCT WARRANTY AND FIVE YEAR STRUCTURAL GUARANTEE IS REINFORCED BY OUR NATIONWIDE NETWORK OF HIGHLY QUALIFIED TECHNICIANS, UK SPARES STOCK-HOLDING AND ON-DEMAND SUPPORT. WE ARE ALWAYS AVAILABLE TO PROVIDE ANY ASSISTANCE YOU MAY REQUIRE.

Providing excellent aftersales service support is a key area for us and a major contributing factor towards our Chamber of Commerce Customer Care Award. Our nationwide network of highly qualified, highly experienced engineers is supported by the very best team of designers, industry experts and solution providers. Each engineer operates from a fully equipped mobile workshop utilising modern equipment, tools and testing apparatus. Most commonly used replacement parts are held in stock: fault diagnosis and repair can be carried out quickly

without the need for extended shipping. An express service is also available. For complete confidence our service programme will provide absolute peace of mind. Regular services ensure full compliance with your POWER and LOLER obligations. All visits are diarised and we contact you to make the arrangements so you can take care of business. Our aftersales support includes: full workshop facilities, load and pressure testing, refurbishment, training, stress analysis, installation and guidance.



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Three year warranty available on all static lifts subject to terms and conditions